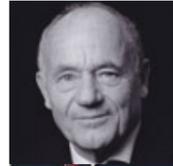


+ the institute



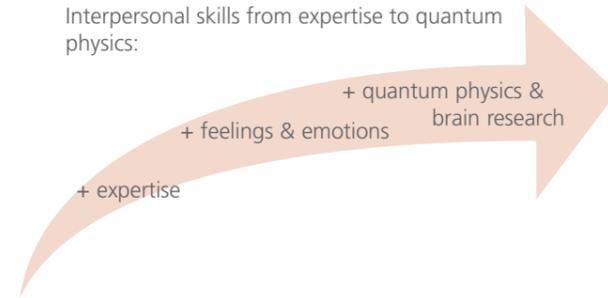
Dr. Gundl Kutschera
Founder / Honorary President
 Sociologist, psychotherapist, trainer and coach. Founder of the Resonanzmethode®; social skills trainer since 1974



KommR Ing. Gunther Krippner
Founder / President
 Industrialist, initiator and mentor of Austria's biggest project in the field of interpersonal skills

+ from expertise to quantum physics

Interpersonal skills from expertise to quantum physics:



+ as decision-makers have a responsibility

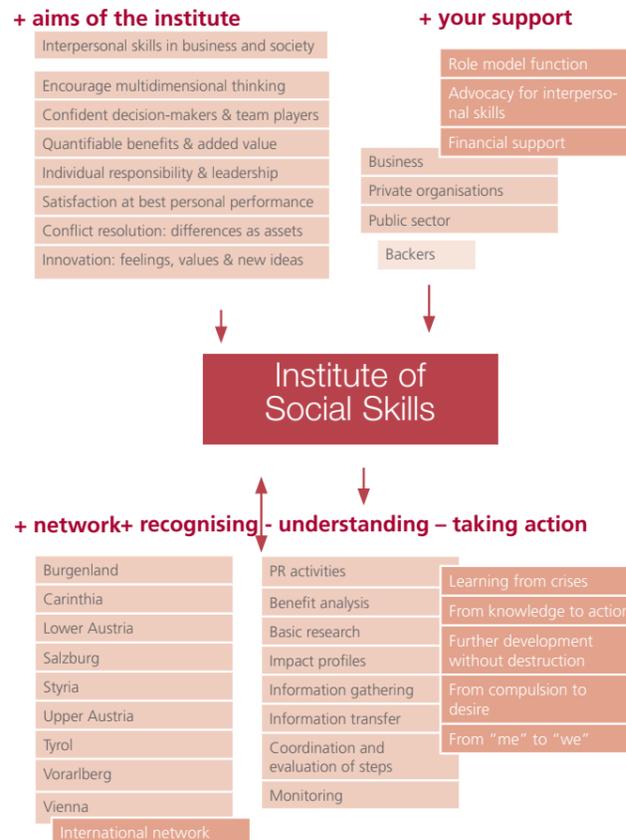
to exemplify, promote and implement Interpersonal skills in business and society.

- + development of a network of people and organisations that exemplify or support interpersonal skills
- + informative meetings
- + publications and press activities
- + design of "tools" for people to use interpersonal skills at work, in their private lives and in society
- + scientific monitoring of the implementation and impact of model solutions for interpersonal skills
- + dissemination of results

The outcome must have practical applications and benefit business and private individuals.

+ what you can do as a sponsor

- + Act as a role model for young people
- + You publicly support the development of interpersonal skills in society
- + Your donation enables the institute to carry out its work
- + Your support will be made known
- + You help us to develop and implement cooperation with our partners



social skills
 new dimensions in thinking

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www.kutschera.org

combining expertise with social skills produces clear decision making and valuable solutions

Authentic people with social skills lead to new dimensions in thinking, acting and in dealing with feelings

Aim

In order to address the challenges we face personal and social skills must be taught alongside professional competencies. In this way, expertise can be guided to achieve new success.

Bridging a “gap in the market”

Professional theory is often taught very well. Even so, hardly any training is provided with regard to relationships in professional and private spheres. Nor is there the kind of child-focussed training available which fosters self-confident personalities and considerate team players.

Vision

We envisage families where everyone is happy to come home at the end of the day, businesses and organisations where everyone is happy to be at work, schools that everyone is happy to attend and regions where everyone is happy to live.

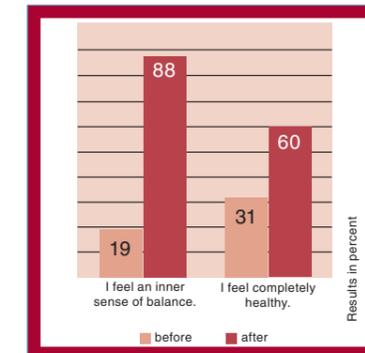
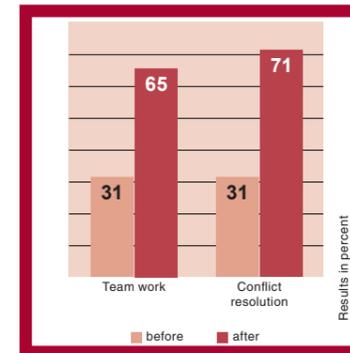
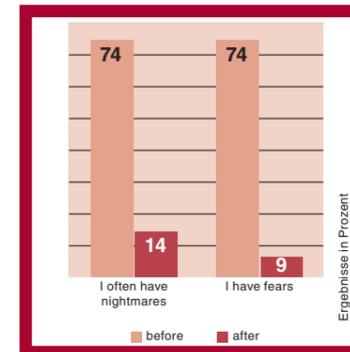
What are resonance and social skills?

Resonance is a term used in physics to describe how objects and systems can vibrate while transferring a maximum of energy. An external force at the correct frequency causes systems to vibrate more powerfully with each other. The same concept applies to communication. Values and knowledge which relate to people’s inner feelings are more readily and effectively shared in a socially adept manner.

People who “resonate” combine feelings with expertise and have charisma

People who “resonate” are socially competent, delight in trying to achieve their personal best, inspire teams to achieve success and point to new ways of thinking about things. Balance and talent are an integral part of their professional and private lives.

+ social skills pay off



(Sample Resonanzmethode® results)

+ can we say to our children: „We did our best for you?“

Let’s have the courage to face new ways and to put them into practice:

| | |
|-------------------------------------|---|
| Instead of feeling overwhelmed... | implement sustainable visions and missions. |
| Instead of crisis... | ... see new opportunities, enjoy taking new steps. |
| Instead of restrictive rules... | ... exploit opportunities in a given frame. |
| Instead of linear thinking... | ... use multidimensional model solutions (brain research, quantum physics). |
| Instead of traditional roles... | ... equally balanced relationships. |
| Instead of working 80-hour weeks... | ... experience physical and social wellbeing through the right work-life-balance. |
| Instead of being a lone worker... | ... be a teamplayer instead. |
| Instead of illness and isolation... | ... share good health and a zest for life. |
| Instead of stress... | ... enthusiasm for the new. |
| Instead of just talking... | ... experience emotion and achieve your personal best. |

What’s the difference that makes all the difference?

- + Personal and interpersonal skills can be taught and measured
- + People with an enhanced ability to resolve conflicts are more successful
- + Healthy people with an inner sense of balance are outgoing and creative
- + People rid of fear are courageous and tolerant
- + Satisfied pupils know their talents, learn better and have positive future perspectives
- + Team spirit bolsters innovation and productivity
- + Satisfaction at best personal performance
- + Achievement of success with satisfaction and ease

Challenge :

- + Personalities and systems interact sluggishly at first at a multidimensional level, but then in leaps and bounds
- + The development of holistic personality and system models leads to a new basis for progress in society
- + Personal values and clear new role models that promote egalitarian relationships ensure and develop our work potential and economic scope in the long term
- + Professional and private life are responsibly brought into harmony with each other